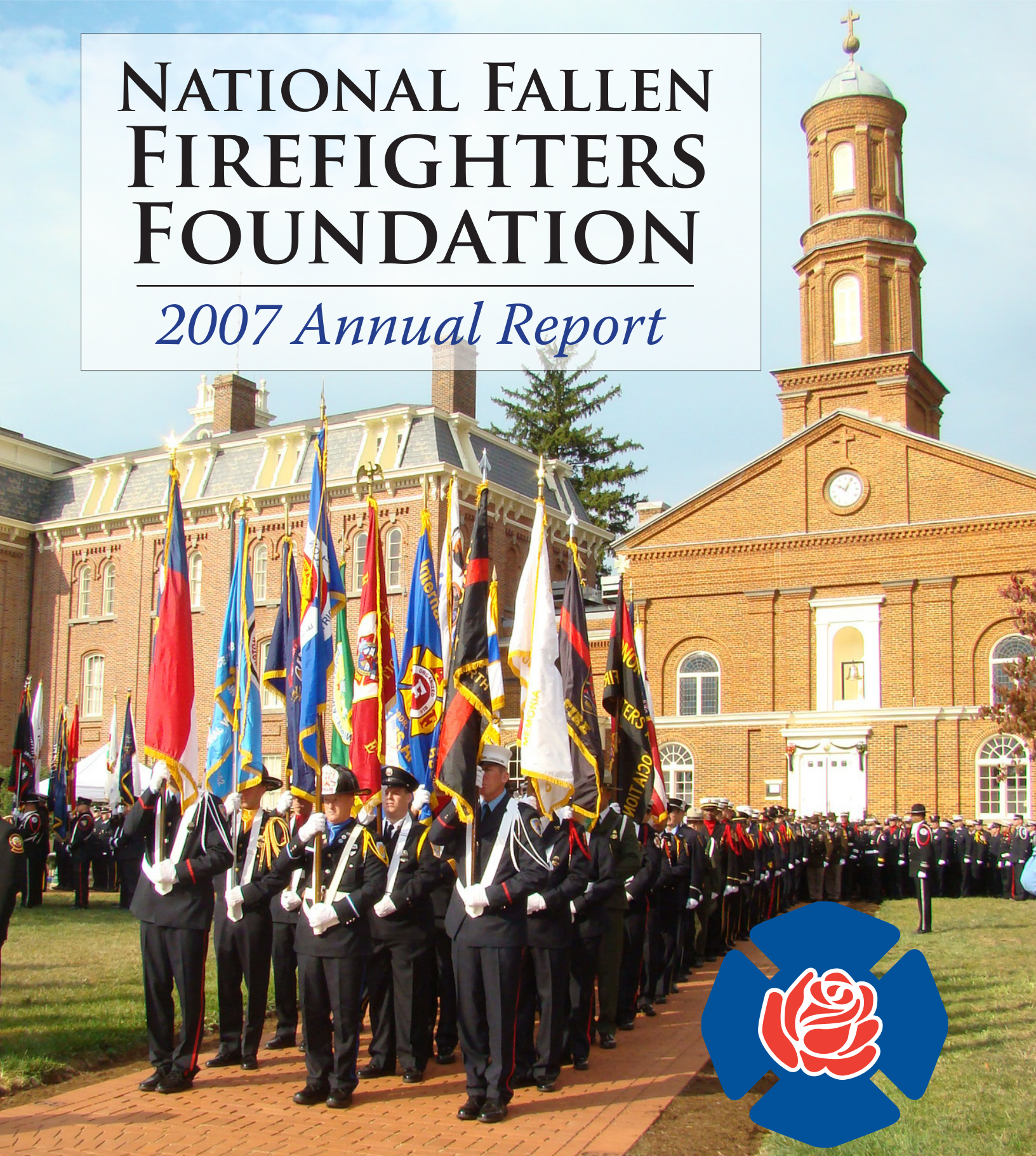


NATIONAL FALLEN FIREFIGHTERS FOUNDATION

2007 Annual Report



NATIONAL FALLEN FIREFIGHTERS FOUNDATION

The U. S. Congress created the non-profit National Fallen Firefighters Foundation in 1992 with the mission to honor fallen firefighters and to assist their survivors in the rebuilding of their lives. The Foundation has developed many programs to fulfill this mandate.

The Foundation is a 501(c) (3) nonprofit organization, located in Emmitsburg, Maryland, and registered as a corporation in the State of Maryland. Donations from individuals, organizations, corporations, and foundations fund many of the Foundation's programs. A grant from the Department of Justice's Bureau of Justice Assistance and a September 11 recovery grant from the American Red Cross Liberty Disaster Relief Fund support programs for survivors and coworkers of firefighters killed in the line of duty.



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FOUNDATION STAFF

Chief Ronald Jon Siarnicki
Executive Director

Charles Jaster
Chief Financial Officer

Linda Hurley
Chief of Staff

Barbara King
Executive Assistant

Rebecca Becker
Financial Manager

Crystal Gelles
Receptionist

Cathy Hedrick
Director of Family Programs

Jenni McClelland
Web Master

Jeanne Moreland
Fire Service Programs Specialist

Eric Nagle
Fire Service Programs Specialist

Beverly Walter
Programs Specialist

Judi Whitlow
Financial Specialist

Eileen Winston
Program Specialist

FAMILY SUPPORT



- Responded to Charleston, S.C., to provide assistance to the families of the nine firefighters killed in the Super Sofa Store fire and the Charleston Fire Department
- Sponsored the second annual Fire Service Survivors Conference in Washington, DC
- Expanded Fire Service Survivors Network
 - 247 members in 43 states
 - Members made 69 direct family contacts with families of 2007 firefighters and 31 contacts with the families of 2006 fallen firefighters
 - 63 members sent 2,101 Remembrance cards to families on the anniversary of their loved one's death
 - Network members participated in news conferences as part of Foundation's Speakers Bureau
- Provided publications and newsletters to families
 - Finalized and printed, "In the Beginning," a brochure which provides information on coping with loss for newly bereaved families
 - Sent "Tinsel and Tears" brochure, which provides information on how to cope with the holidays, to 93 family members of firefighters who died in 2007
 - Sent Foundation newsletters to 6,000 survivors and fire service members
 - Prepared and sent 6 issues of *The Journey* dealing with loss and survivor-to-survivor support—each issue was sent to more than 3,000 survivors
 - Fulfilled requests from survivors for more than 500 grief brochures
- Provided information on Federal, State and local benefits and resources
- Provided books on grief and recovery through a Lending Library

SCHOLARSHIPS

- Awarded 75 scholarships to spouses, children, and step-children from 26 states
- Partnered with Motorola Foundation, NASFM, MasterGuard, ICMA & American LaFrance to provide \$191,650 in scholarships
- Established a NFFF Scholarship Alumni Association for survivors who have received scholarships and completed their education



WORLD TRADE CENTER FIRE SERVICE SURVIVORS SUPPORT

- Sponsored The Link newsletter sent to 960 households of FDNY survivors
- Sponsored Kids Connections events for 389 children of FDNY firefighters who died on 9/11
- Supported "Managing Me" workshops for 9/11 widows
- Supported workshops for parents and siblings of FDNY firefighters who died on 9/11
- Sponsored Big Brothers/Big Sisters mentoring program for the children of FDNY firefighters who died on 9/11
- Coordinated financial management counseling for survivors
- Developed and handed the NYCFireFamilyConnections.com (FDNY Counseling Services Unit Web site) over to FDNY



LOCAL ASSISTANCE STATE TEAMS (LAST)

- Continued to expand the LAST program which trains fire service personnel at the local level to assist departments and families when a line-of-duty firefighter fatality occurs
 - Three training sessions for LAST members were conducted
 - Renewed contract with a chief fire officer to manage and oversee the project
 - LAST Manual was updated based on information provided by the state team members and new information available in the fire service
 - LAST teams were established in 32 states during this period, for a total of 42 states that now have operational teams.
 - LAST responses were coordinated for 76 departments and families of fallen firefighters in 28 states and the District of Columbia
 - Follow-up peer support was provided for coworkers in the Prince William County Fire Department in Virginia; they experienced a line-of-duty death in April 2007

FIRE SERVICE SUPPORT

- Delivered 21 *Taking Care of Our Own*® trainings, which provides guidance for fire departments in dealing with a line of duty death, in 13 states
 - 633 fire service officers from 36 states attended
- Expanded *Chief-to-Chief Network* to provide professional and personal support
- Fulfilled over 200 requests for Resource Guides & LODD SOP's for fire departments

NATIONAL MEMORIAL WEEKEND



- Honored 87 firefighters from 33 states who died in 2006 and 4 from previous years
- Provided lodging, meals, and travel assistance to families
- Enhanced Incident Command System to manage activities
- Hosted 853 survivors, with 7,000 attending the National Memorial Service
- Offered 25 group sessions for more than 500 survivors
- Involved 169 Honor Guard units from 34 states and 169 family escorts from 36 states and the District of Columbia
- Used more than 100 returning survivors to manage family registration and Family Day activities
- Broadcast Candlelight and Memorial Services live and streamed over the internet

LINE-OF-DUTY DEATH PREVENTION PROGRAM

Continued 16 Firefighter Life Safety Initiatives program to reduce firefighter line-of-duty deaths



- Conducted cross country “Whistle Stop Tour”
 - Designed to promote the Firefighter Life Safety Initiatives and fire prevention
 - Tour bus displayed the 3,147 names of fallen firefighters honored at the National Memorial
 - Tour stopped at 20 cities and attracted an audience of thousands
- Identified Advocates in 44 states to promote the program across the country
- Prepared “White Papers” on each of the 16 Initiatives
- Held a mini-summit on “Prevention” in Washington, DC
- Held the second National Firefighter Life Safety Summit in Novato, CA
- Staffed information booth at fire service trade shows to promote Firefighter Life Safety Initiatives
- Presented Seal of Excellence Award to two fire service leaders
- Developed Online Firefighter Life Safety Research Database
- Increased the number of web site users who signed up for the online monthly newsletter
- Developed and distributed Firefighter Life Safety Resource Kit Volume 2 to 30,000 fire departments nationwide
- Produced an “Everyone Goes Home” video for FDNY
- Developed and delivered a “Safety through Leadership” program
- Began development of a Safety Management System Project
- Began planning for an Initiative Program Advocates Safety Summit
- Delivered an Initiative Implementation and Facilitation Skills Workshop
- Established a Speakers Bureau
- Produced a college curriculum through a partnership with Fire and Emergency Services Higher Education
- Completed Phases 1 and 2 of a research study with Oklahoma State University
- Developed and conducted a survey to determine the impact of the Life Safety Initiatives program
- The Courage to Be Safe program was delivered in 24 states with more than 2,000 attendees
- The combined “*Courage to Be Safe/Taking Care of Our Own*®” course was delivered five times in three different states
- EveryoneGoesHome.com Website
 - EveryoneGoesHome.com received a substantially increased number of visitors, 8,484,449 hits during 2007
 - A re-design of EveryoneGoesHome.com was completed, featuring new sections of the site, keeping the homepage content dynamic, and providing more information above-the-fold
 - Additional features were added to EveryoneGoesHome.com including: Whistle Stop Tour mini-site, Online Learning Media Center, and monthly Firefighter Life Safety Desktop Wallpaper

NATIONAL MEMORIAL PARK



- Expanded Walk of Honor to include:
 - 6,710 inscribed bricks
 - 16 logo bricks
 - 16,000 blank pavers
- Added “To Lift a Nation” sculpture to the Park
 - Statue created in likeness of the famous 9/11 photograph of three firefighters raising the American flag at Ground Zero
 - On November 5, 2007, families of firefighters who lost their lives during the September 11th tragedy, New York Fire Department members, national, state and local fire officials, and elected officials participated in the dedication
- Renovated Chapel to include:
 - Display cabinets installed both inside and outside the sanctuary
 - Built-in bench seating was added
 - One shelving unit was filled with historical items by the Daughters of Charity

PUBLIC AWARENESS

- Improved usability of the www.firehero.org web site
 - The names listed in the online Roll of Honor Database were verified
 - Profiles and Memory Wall Messages were archived for each firefighter, and original photos were re-formatted for use on the web site
 - Firehero.org web site received 789,764 hits
 - Work continued on re-developing Firehero.org, with re-launch of the website scheduled for Spring 2008
 - New sections were added including: Local Assistance State Team (LAST), Friends of the National Fallen Firefighters Foundation, Memorial Weekend Introduction Video, 9/11 Memorial, and 2008 Golf Tournament
- A revision of state benefits section was started in 2007
- The Lending Library section was linked to Amazon.com so users can read book reviews or purchase their own copy of library materials
- Foundation Email Promotions
 - E-mail bulletins with information about Foundation programs were sent to more than 180,000
- Trade Shows/Foundation Representation
 - Staffed Foundation booths at 10 major fire service conferences
 - Delivered presentations at major fire service conferences

Board of Directors

Hal Bruno, Chairman

ABC News (Retired), MD

Term Expires 2011

Chief Dennis Compton, Vice Chairman

Fire Chief (Retired), Mesa, AZ

Term Expires 2012

Seth Statler, Treasurer

Department of Homeland Security, MD

Term Expires 2007

Vina Drennan

Fire Service Survivor, NY

Term Expires 2010

Deputy Chief William Goldfeder

Loveland-Symmes Fire Department, OH

Term Expires 2009

Chief Leonard King

Maryland Fire Service, MD

Term Expires 2009

Mark Moon

Motorola, IL

Term Expires 2012

Julia Muscott

*Vice President Operations,
State Farm Fire and Casualty, IL*

Term Expires 2013

Harold Schaitberger

*General President, International
Association of Fire Fighters, DC*

Term Expires 2009

Chief Phil Stittleburg

Chairman, National Volunteer Fire Council, WI

Term Expires 2007

William Webb

*Executive Director, Congressional
Fire Services Institute, DC*

Term Expires 2007

Chief Ronald J. Siarnicki, Secretary

*Executive Director, National Fallen
Firefighters Foundation*

BOARD OF DIRECTORS

Congress established the structure and goals for The National Fallen Firefighters Foundation in its enabling legislation. The members of The National Fallen Firefighters Foundation Board of Directors serve six year terms. They represent the private sector, the fire service and government. All members have a strong interest in fire safety.

The Board establishes Foundation priorities and supervises all activities. The Board also oversees the administration of donations for the benefit of The National Fallen Firefighters Memorial Park, the Memorial Weekend, and services for the survivors of fallen firefighters.

The Board met on January 30, 2007, in Washington, DC, and on August 1, 2007, in Emmitsburg, Maryland.

Advisory Committee

Garry Briese

ICF International, VA

Chief Michael D. Chiaramonte

*Volunteer Chief Officers Section,
International Association of Fire Chiefs, NC*

Mary Ann Gibbons

Maryland State Firemen's Association, MD

Helen King

Fire Service Survivor, TN

Sylvia Kratzke

Wildland Fire Service Survivor, NY

Troy Markel

Volunteer Firemen's Insurance Service, PA

Chief Robert Ojeda

San Antonio Fire Department, TX

Ex-Officio Member

Chief Gregory Cade

*Administrator, U.S. Fire Administration,
Department of Homeland Security*

NATIONAL FALLEN FIREFIGHTERS FOUNDATION

2007 CORPORATE SPONSORS AND DONORS

- 10-99 Foundation
- 3M
- AETN
- Allstate Giving Campaign
- American Fire Sprinkler Assoc.- Chesapeake Bay Chapter
- American LaFrance Corporation
- Anderson Media Group
- ANSUL INCORPORATED
- Atlantic City Emergency Services Partnership Program
- Baskin-Robbins
- Baskin-Robbins 31-cent Night
- BELFOR USA GROUP, Inc.
- Bells International, Inc.
- BRAVE Riders
- Brewery Products Company
- Cherry Hill Firefighters, IAFF Local 2663
- Citizens for Fire Prevention Committee
- City of Hillsboro Fire Department
- City of Raleigh Fire Department
- Cogavin and Waystack
- Congressional Fire Services Institute
- Criterion Flooring Systems, LLC
- Delaware Spine Institute
- Delaware Volunteer Firemen's Association
- Diageo - Guinness USA
- Dommel Hotel Management, Inc.
- Dräger Safety, Inc.
- Dynamic Animation Systems, Inc.
- East Coast Fire Protection, Inc.
- East Franklin Township Volunteer Fire Company
- eBAY Foundation
- EDI, Inc.
- Emergency Training Associates, Inc.
- Emergency Vehicles Specialist, Inc.-Kimble's Truck & Auto
- Fallen Brothers Foundation
- Fire Apparatus Manufacturers' Association
- Fire Instructors and Officers Association of NH
- FIRE-DEX, Inc.
- FirehouseDecals.com
- Fireman's Fund Insurance Company
- Fisher Scientific
- Florida Fire and Emergency Services Foundation
- Glatfelter Insurance Group
- Gray & Prouty
- Guest Services, Inc.
- Gymflesh Corporation
- Howard County Retired Fire Fighters Association
- Hugh Lauter Levin Associates, Inc.
- ICMA Retirement Corporation
- International Code Council
- Jackson-Dawson Communications, Inc.
- Jubilee Foods
- Junior Fire Co., No. 2, Inc.
- Kidde Safety
- L. N. Curtis & Sons
- Lion Apparel, Inc.
- Louisville Bedding Company
- LW & AT Harman
- Maryland Fire Chiefs Association, Inc.
- Maryland State Firemen's Association
- Merck & Co., Inc.
- Merck Partnership for Giving
- Metropolitan Chiefs Section of the IAFC/NFPA
- Miller Electric Company
- Morris Plains Volunteer Fire Department
- Motorola Foundation
- Motorola, Inc.
- Munson Fire Department
- National Fire Protection Association
- National Fire Sprinkler Association
- North Patchogue Fire Department
- O'Leary's Emporium
- Omni Corporation
- Ott House, Inc.
- PBI Performance Products, Inc.
- PennWell
- Philadelphia Fire Department
- Philadelphia Fire Officers Union
- Pierce Manufacturing, Inc.
- PlymoVent Corp.
- Priorities 21, Inc.
- Provident Agency, Inc.
- Road Sprinkler Fitters Local Union 669
- Spartan Chassis, Inc.
- St. Joseph College Alumnae Association, Inc.
- St. Louis Fire Department St. Florian Society
- State Farm Fire and Casualty Company
- State Farm Insurance Companies
- Steel Family Charitable Foundation, Inc.
- Stop, Drop, Rock & Roll
- Streamlight, Inc.
- Taylor Made Golf Co., Inc.
- The Boston Foundation
- The Greenwich Workshop, Inc.
- The Plamondon Companies
- The Praetorian Group, Inc.
- The Sherwin-Williams Company
- The Susquehanna Chapter of F.O.O.L.S.
- The Village Tavern
- Tyco International (US) Inc.
- Unitech
- VFIS
- W.S. Darley & Co.
- Warren Lodge No. 51 AF & AM
- West Grove Fire Company
- Westnet, Inc.
- William H. Metcalfe & Sons, Inc.
- Wisconsin Society of Fire Service Instructors
- Worcester Fire Department Credit Union



NATIONAL FALLEN FIREFIGHTERS FOUNDATION

STATEMENT OF FINANCIAL POSITION

AS OF DECEMBER 31, 2007

ASSETS

Current Assets

Cash and cash equivalents	\$393,439
Grants receivable	479,946
Pledges receivable	150,000
Inventory	192,205
Prepaid expense	16,991
Total Current Assets	\$1,232,581

Property and Equipment, Net

Walk of honor	\$250,690
Memorial park	518,848
Chapel renovation	1,022,930
Furniture and equipment	79,320
	\$1,871,788
Less accumulated depreciation	(250,465)
Total property and equipment	\$1,621,323

Other Assets

Investments	\$3,418,624
Pledges receivable (net of present value discount)	191,593
Total Other Assets	\$3,610,217

TOTAL ASSETS **\$6,464,121**

LIABILITIES & NET ASSETS

Liabilities	
Current Liabilities	
Accounts payable and accrued expenses	\$200,807
Total Current Liabilities	\$200,807
Total Liabilities	\$200,807

Net Assets

Unrestricted	\$1,414,119
Board designated	1,621,323
Temporarily restricted	3,227,872
Total Net Assets	6,263,314

TOTAL LIABILITIES & NET ASSETS **6,464,121**

Unaudited

NATIONAL FALLEN FIREFIGHTERS FOUNDATION STATEMENT OF ACTIVITY FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2007

	Unrestricted	Temporarily Restricted	Total
REVENUE			
Contributions	\$676,697	\$ 793,279	\$ 1,469,976
Grants		2,560,888	2,560,888
Royalties	92,921	1,200	94,121
Retail Sales	181,803	9,169	190,972
Unrealized/Realized Gains & Losses	147,745		147,745
Interest Revenues	116,910		116,910
CFC	60,168	40,112	100,280
Other Revenue	5,800		5,800
Event Sponsors	25,515		25,515
Event Registrations	20,750		20,750
Raffles/Auctions	20,729		20,729
Total Revenue	<u>\$1,349,038</u>	<u>\$3,404,648</u>	<u>\$ 4,753,686</u>
Released from Restrictions	<u>3,941,445</u>	<u>(3,941,445)</u>	-
	\$5,290,483	\$(536,797)	\$4,753,686
 EXPENSE			
<i>Program Services:</i>			
Department of Justice - Network of Survivors	\$1,103,184	\$ -	\$1,103,184
USFA cooperative agreement - Mem Wknd	330,755	-	330,755
Department of Homeland Security - Fire Act	997,272	-	997,272
Scholarships	119,486	-	119,486
Site Expansion	176,188	-	176,188
Other NFFF Programs	259,106	-	259,106
LODD Prevention	420,511	-	420,511
Charleston	134,940	-	134,940
Other-NYC Fund	169,948	-	169,948
American Red Cross Grant	255,585	-	255,585
Memorial Weekend	234,664	-	234,664
NIST LODD	52,442	-	52,442
Into The Fire	118,927	-	118,927
Golf	104,457	-	104,457
Management and administration	120,877	\$ -	120,877
Fundraising	<u>165,559</u>	-	<u>165,559</u>
Total Expense	<u>\$4,763,901</u>	\$ -	<u>\$4,763,901</u>
 CHANGE IN NET ASSETS			
Beginning Net Assets - December 31, 2006	<u>2,508,858</u>	<u>3,764,669</u>	<u>6,273,527</u>
	\$526,582	\$ (536,797)	\$ (10,215)
NET ASSETS, December 31, 2007	\$3,035,440	\$3,227,872	\$6,263,312

Unaudited